THE INEVITABLE OVERLAP BENEFITS AND HR TECHNOL

Benefits Experts

Electronic Enrollment New Hire Onboarding ACA Tracking / Reporting **Employee Communication**

Employee Engagement New Hire Onboarding Compliance Reporting Deductions / PTO / FMLA

HR Tech Experts

ONBOARDING

Increase in retention with a formalized onboarding process



employers have failed to automate new hire or life events enrollment

HR TECH INDUSTRY TRENDS

HR Technology that is not cloud-based and mobile accessible are quickly becoming obsolete



Number of Mergers or Acquisitions each year



9 out of 10 small businesses say they have identified areas where they can be more efficient

% of companies currently seeking alternative payroll + WFM software

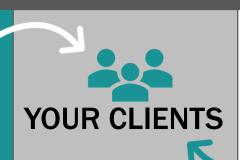


% of CEOs that did not see value in workforce analytic reports

YOUR CLIENTS EXPECT YOU TO HELP

(DON'T FORCE THEM TO SEEK ALTERNATIVE RESOURCES)

- **Local Agencies**
- Large National **Firms**
- **Specialty Firms**



- **Payroll Vendors**
- HR + Benefits **Tech Companies**
- Others

TRINITY ADVISORS

Integrity at work